



Ministry of Economic
Development and Investments
of the Samara Region



7 REASONS

TO INVEST IN THE SAMARA REGION



www.investinsamara.ru





Welcome from the Governor of the Samara Region



The investment environment has improved much in the recent years resulting from a tremendous amount of work to enhance the conditions for doing business in the Samara Region.

A large-scale reform of investment legislation was launched that allowed creation of a multi-channeled systems of state support to the investments in the region.

Our legal reality incorporates contemporary norms enabling implementation of most complicated investment projects: investment memorandums, strategic investment projects, public-private partnership, state guarantees, and investment tax preferences.

We expanded the list of categories of investors to receive land plots for rent for the implementation of their investment projects without bidding, and created the institution of state supervision of investment projects.

Aside from broad opportunities for financing the investments, the region has created mechanisms assisting engagement of investors and development of business. These

include territories of advanced social and economic development, and a high technology technopark.

A most important management innovation of the day is the decision of priority economic sectors and implementation of methods of project management.

The Samara Region has been and remains a multi-faceted developing region that is favorable for the implementation of investment projects.

We have gone a long way but our long-term development agenda shows even greater tasks to be solved. We are confident that we will be a success!

Dmitry Azarov,
Governor of the Samara Region

SAMARA REGION

KEY FACTS & FIGURES

53,600 km²

Area

3,2 mln. people

Population

44,7 bln. \$

Investments in the region in 2005-2020

TOP 1

in the VFD in development of public-private partnership

TOP 2

in the VFD in the number of SMBs

TOP 3

in the VFD in the volume of shipped industrial goods

TOP 10

in the GRP volume in the country

25,9 bln. \$

Gross Regional Product

380 %

Growth in 2005-2020



Diversified economy

More than

600

large and medium industrial enterprises

Participation in cooperation chains

Implementation of import replacement strategy

Opening of contracted manufacturing facilities

7 Reasons to Invest in the Samara Region



1 Diversified and innovative economy

- Participation in the existing production chains
- Joint development with international engineering centers
- Availability of raw materials



2 A center of industrial and consumer market

- High turnover of industrial enterprises
- External economic relations
- High volume of local markets



3 Qualified workforce

- Scientific and educational centers
- Higher education
- Human resources



4 Optimal logistic infrastructure

- Regional and federal highways
- Railroad hub
- Air and River Transport



5 Available highly developed infrastructure of investment sites

- Developed investment sites
- Affordable cost of doing business
- Capacities of engineering infrastructure meeting investors' requirements



6 Favorable investment climate

- Positive dynamics in international ratings
- Holistic support
- International and interregional business events

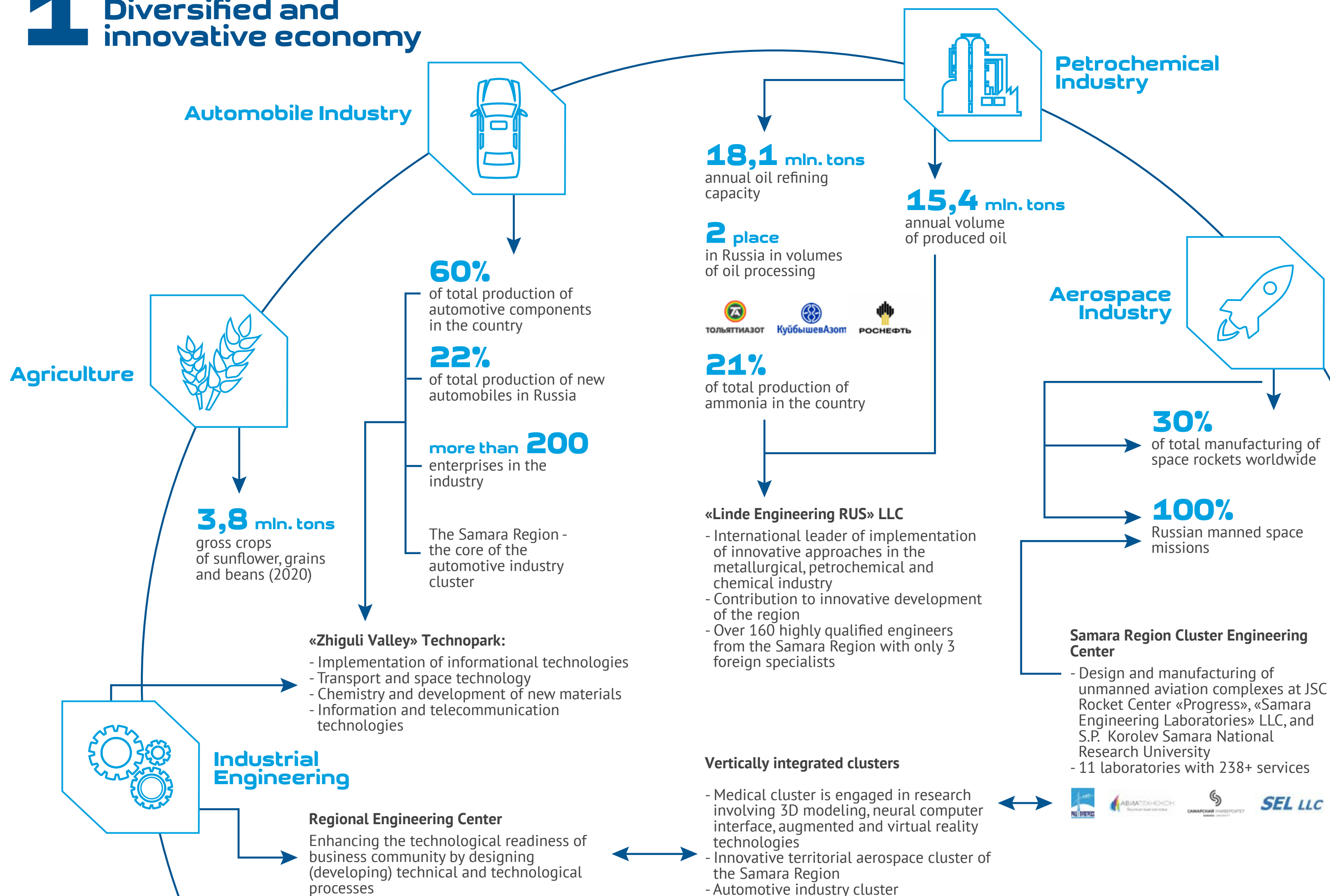


7 Highly developed social infrastructure

- Residential and office complexes of various categories
- Modern medical centers and educational institutions
- Variety of entertainment



1 Diversified and innovative economy



2 Center of industrial and consumer market

Samara and Togliatti Agglomeration

TOP 1

In size among non-capital city agglomerations

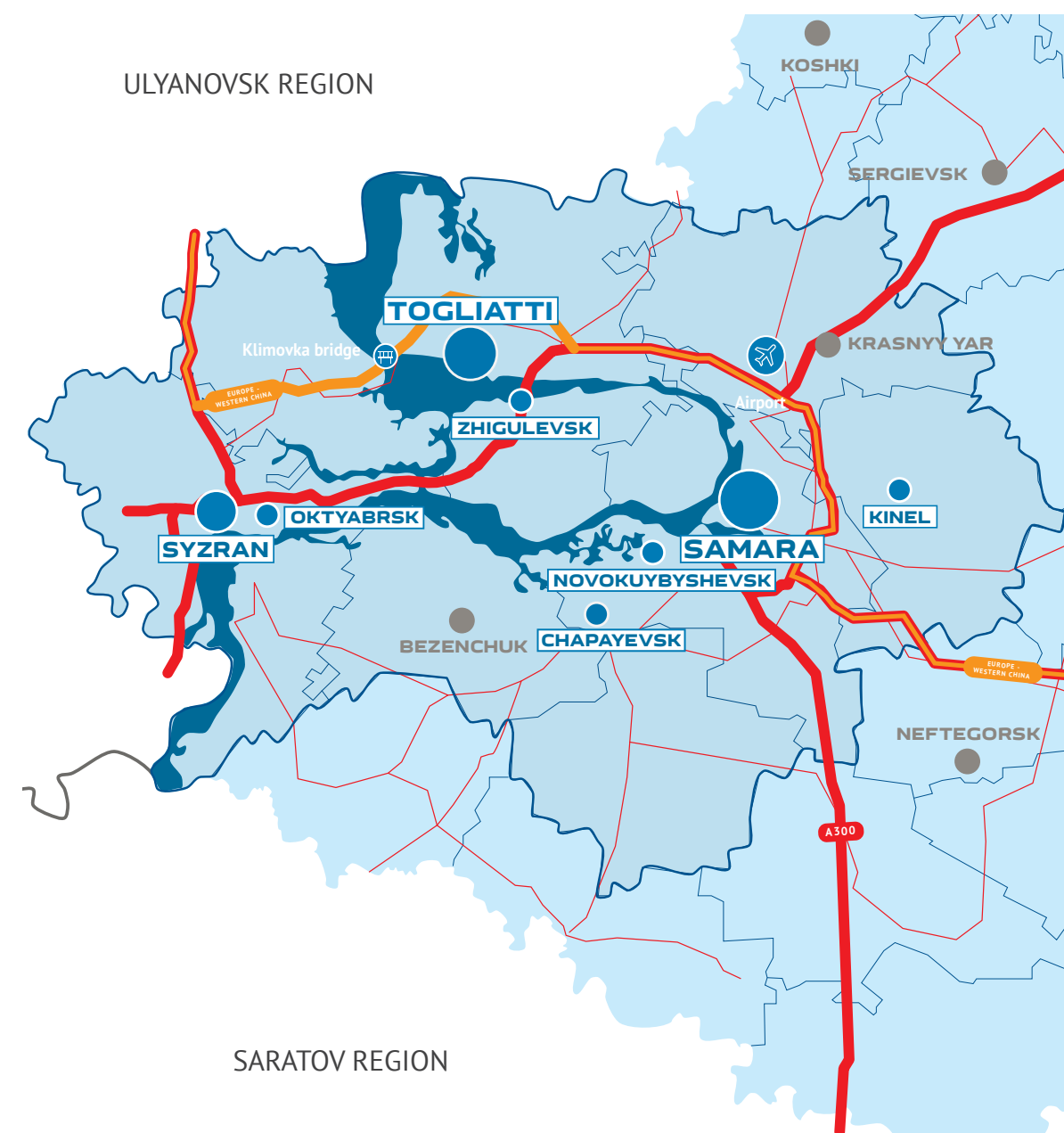
2,7

Million people

2 cores

Samara 1145 thousand people
Togliatti 693 thousand people

➔ Unique polycentric agglomeration whose both cores belong to some of the largest cities



Consumer market



Industrial backbone of the region



External trade turnover

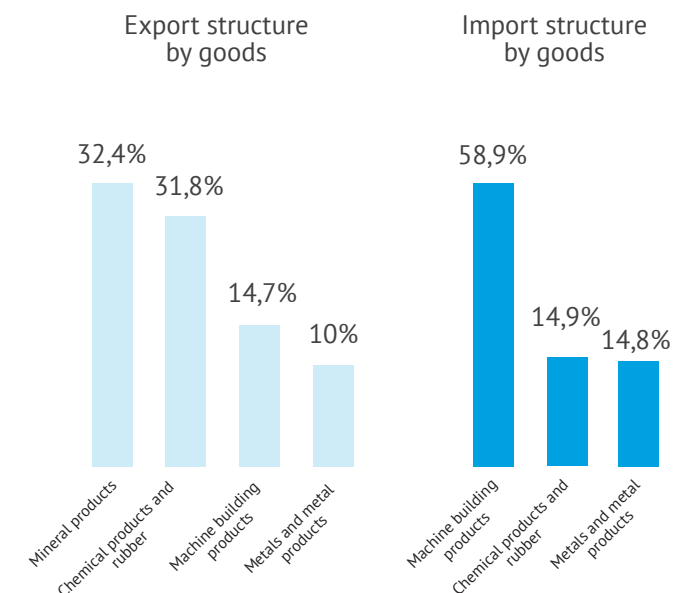
Thousand USD



Total external trade turnover
6 071 410

139 countries

active trade partners



3 Qualified workforce



S.P. Korolev Samara National Research University is one of 29 national research universities of the country. The scientific and research activities of Samara University span across aerospace technology, engine construction, modern information processing methods, photonics, material studies, as well as fundamental technical and experimental sciences.



Samara State Medical University comprises 13 faculties and over 80 departments, own clinics for 1210 patients, 3 educational and 7 research institutions and a research laboratory, a dedicated medical library, 3 internet centers and over 20 multimedia and computer classrooms. In 2021, it has received the federal innovation platform status.



Samara State Technical University trains specialists for the energy, oil and gas production, chemical and petrochemical, machine building, transport, food and defense industries, for the IT, instrumental engineering, automation and control in technical systems, material studies and metallurgy, as well as for biotechnology and industrial environmental studies. In 2015, the University received the status of a Flagship university.



Togliatti State University received the status of a flagship university in 2017, the development program being in progress until the year 2020. The innovative infrastructure of the university includes a Technology Transfer Center, Test Center and Innovation Technopark (created on the infrastructure of the TSU Innovation and Technology Center). Since 2013, TSU is the working base of the certified center «NANOCERTIFICA», a certifying agency for the nano-industry products.

Highly qualified graduates of medicine, chemistry and technology majors



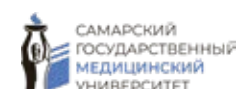
S.P. Korolev Samara National Research University

Design, production and operation of rocket-space complexes	379
Design of aircraft and rocket engines	339
Aircraft and helicopter construction	311
Mechanical engineering and power engineering	623



Samara State Technical University

Oil and gas business	3722
Construction	2466
Electricity and electrical engineering	1113
Heat power engineering and heat engineering	602



Samara State Medical University

Medicine	3130
Dentistry	895
Pharmacy	429
Preventive medicine	379



Togliatti State University

Construction	1292
Electricity and electrical engineering	928
Mechanical engineering and power engineering	429
Ground transport and technological means	314

24

Higher educational institutions

19 tsd./per year

Graduate from higher educational institutions (including technical majors)

72

Institutions of secondary professional training

12 tsd./per year

Specialists with secondary training

1,8 mln. people

Economically active population

61,9%

Rate of employment

2,9%

Unemployment rate (ILO)

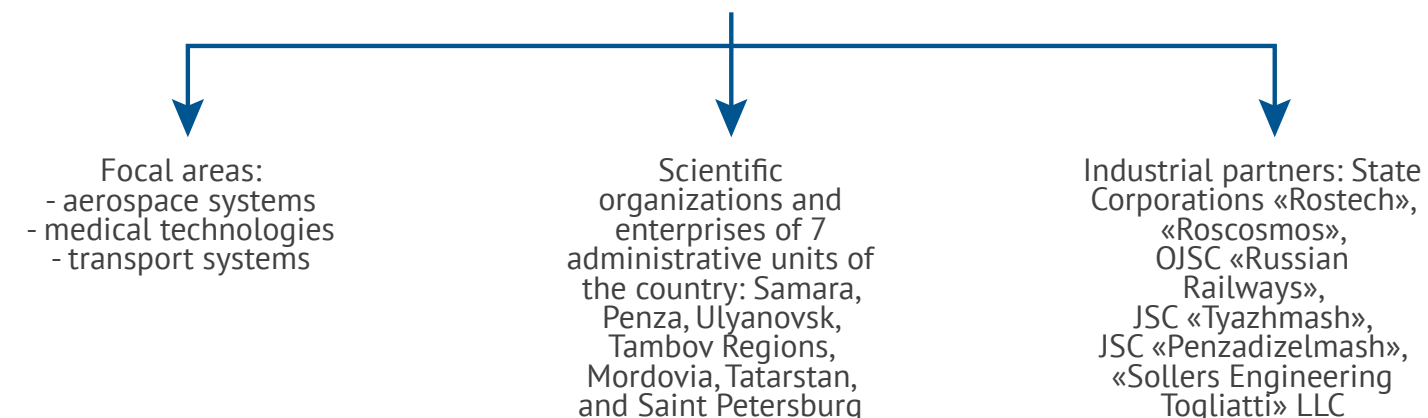
37,6%

Ratio of highly qualified employees

562 \$

Average monthly salary

«Engineering of the Future» Scientific and Educational Center



4 Optimal logistical routes



The region has three river ports: OJSC «Samara River Port» (10 million tons per year*) and Syzran River Port, branch of OJSC «Samara River Port», and OJSC «Port of Togliatti» (3,5 million tons per year*) with available developed automobile and railway approaches.

*cargo turnover



«Kurumoch» international airport is among TOP-5 best regional airports of Russia and the CIS.* Its capacity is up to 5 million people per year, 54 thousand tons of cargo and mail per year.

*Skytrax WorldAirportAwards - 2020



European route E30 and Asian Route AH6 pass through the region.



The railway is integrated in the international transport corridor «Transsib». The Samara Region is included in the project of a federal network of transportation and logistics centers. The volume of releval cargo shipments is 4,844 thousand tons per year.



Flight durations

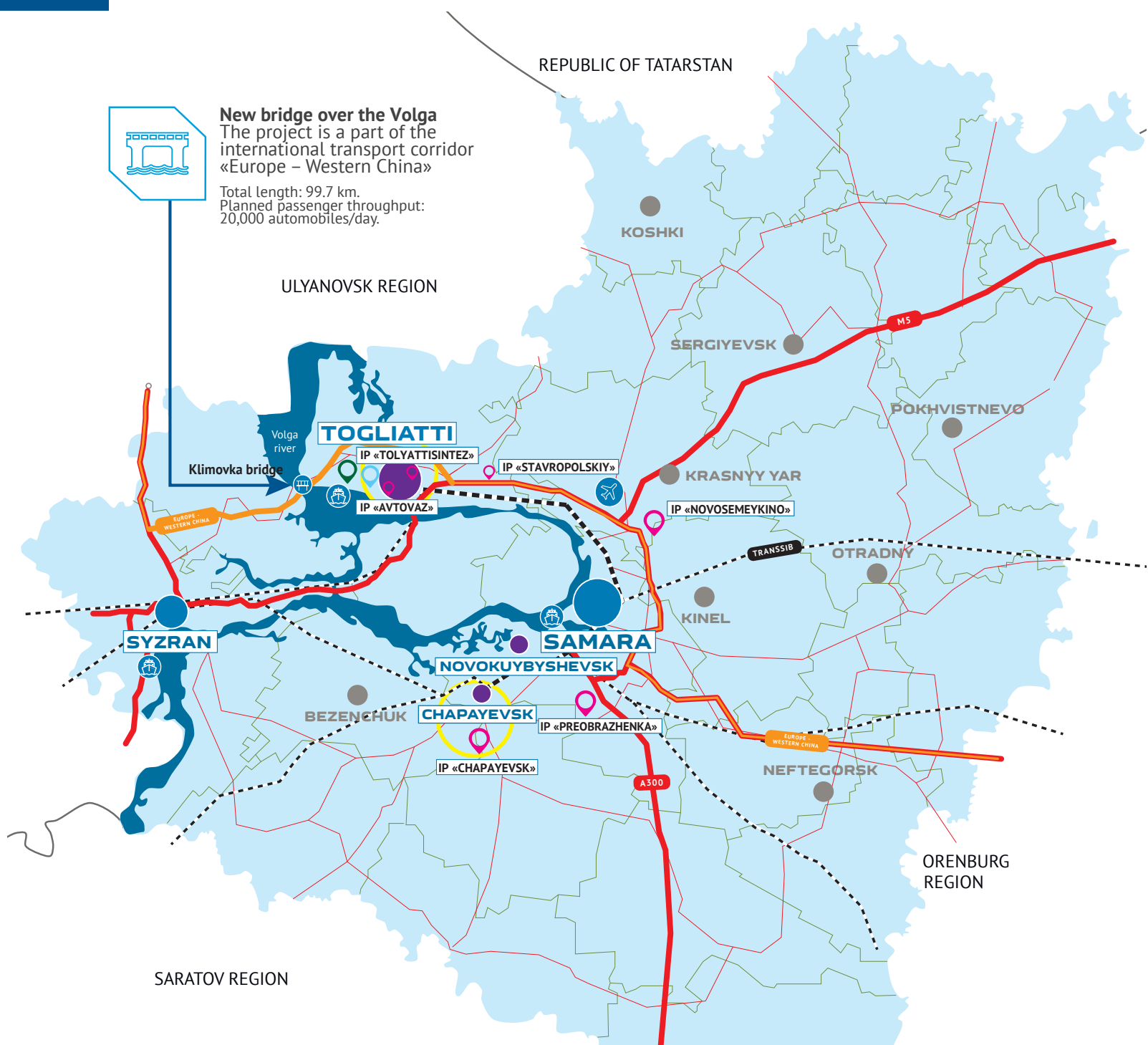


	Moscow	1 h 45 min
	Goa	6 h 30 min
Samara →	Istanbul	3 h 45 min
	Prague	3 h 40 min
	Hainan	9 hrs

International Transport Corridor «Europe – Western China»

A transcontinental project aiming to re-create the Silk Road that used to connect Europe and China for many centuries.
Length: 8,500 km.
Travel time: 10 days.

5 Available highly developed infrastructure of investment sites



- Automobile roads
- Railway
- Corridor «Europe - Western China»
- High speed rail
- Novokuybyshevsk – Samara – Airport – Togliatti
- TASED
- Monotowns
- Technopark «Zhiguli Valley»
- Special economic zone «Togliatti»
- Industrial park

SEZ «Togliatti»

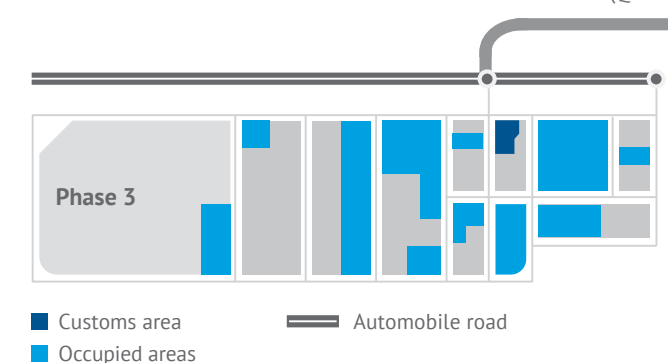
Total area: 660 ha
Area available for development: 468,19 ha
Residents: 30 residents, 13 production sites

TOP-10 SEZ in terms of investment attractiveness in the Russian Federation*

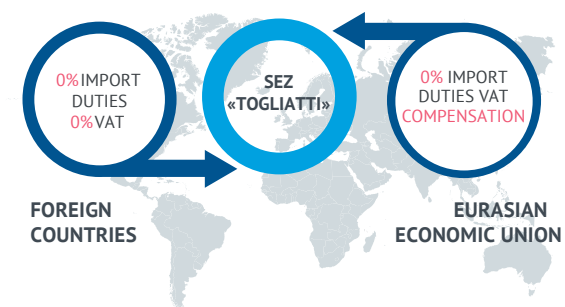
*according to the results of the IV National rating of investment attractiveness of special economic zones.

Layout of SEZ Togliatti

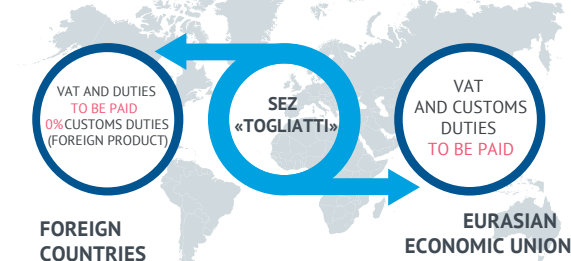
Constructed railway infrastructure (Q3 2021)



EXEMPTION FROM DUTIES ON IMPORT OF EQUIPMENT, RAW MATERIALS AND COMPONENTS TO THE TERRITORY OF SEZ



EXEMPTION FROM DUTIES ON EXPORT OF FINISHED GOODS OUTSIDE OF THE EEU



Engineering infrastructure and operational costs

Item	Capacity	Cost
Land rent in the SEZ	468,19 ha	от 195 \$/ha per year
Land price in the SEZ		от 975 \$/ha
Gas supply	250 000 m³/hour	0,07 \$/m³
Electricity	180 MW	0,06 \$/kWh
Technical and potable water supply	7 300 m³/day	0,07 \$/m³
Drainage of technical and domestic water	7 300 m³/day	0,15 \$/m³

Tax benefits

Profit tax	Property tax	Land tax	Transport tax
2% 5 years	7% 6-10 years	15,5% after 10 years	0% for 10 years
		0% for 5 years	0 rub for 10 years



Territory of advanced social and economic development «Togliatti»



Tax privileges for residents of «Togliatti» TASED

Tax benefits

Profit tax		Property tax	Land tax	Insurance payments
2%	12%	0%	0%	7,6%*
5 years	6-10 years	for 10 years	for 10 years	for 10 years

*for residents received the status to 28.09.2019

Creation of new jobs within the first year:

- ≥20 for new organizations
- ≥20 for existing organizations
(not less than average number of employees for the past 3 years)

Capital investment in the project:

\$273K



\$68K
within the first year

Territory of advanced social and economic development «Chapaevsk»



Tax privileges for residents of «Chapaevsk» TASED

Tax benefits

Profit tax		Property tax	Land tax	Insurance payments
2%	12%	0%	0%	7,6%*
5 years	6-10 years	for 10 years	for 10 years	for 10 years

*for residents received the status to 12.02.2022

Creation of new jobs within the first year:

- ≥10 for new organizations
- ≥10 for existing organizations
(not less than average number of employees for the past 3 years)































Capital investment in the project:

\$34K



Tax privileges for investors in the Samara Region

Support measures

Standard tax conditions	Territory of the Samara Region	Single-industry town ^{1,2}	Territories of advanced development «Togliatti», «Chapaevsk»	Special Economic Zone «Togliatti»
 PROPERTY TAX 2.2%	 PROPERTY TAX 0% – from 2 to 5 years	 PROPERTY TAX 0% – from 4 to 7 years	 PROPERTY TAX 0% – up to 10 years	 PROPERTY TAX 0% – for 10 years
 INCOME TAX 20%	 INCOME TAX 16.5% from 4 to 5 years ⁴	 INCOME TAX 16.5% from 6 to 7 years	 INCOME TAX 2% for the first 5 years 12% for the next 5 years	 INCOME TAX from the moment of profit 2% for the first 5 years; 7% for the next 5 years; 15.5% until 2059
 TRANSPORT TAX Standard rate	 TRANSPORT TAX Standard rate	 TRANSPORT TAX Standard rate	 TRANSPORT TAX Standard rate	 TRANSPORT TAX 0% – for 10 years
 LAND TAX Standard rate	 LAND TAX Standard rate	 LAND TAX Standard rate	 LAND TAX 0% – up to 10 years	 LAND TAX 0% – for 5 years
 INSURANCE PAYMENTS 30%	 INSURANCE PAYMENTS 30%	 INSURANCE PAYMENTS 30%	 INSURANCE PAYMENTS 7.6% ³ till 10 years	 INSURANCE PAYMENTS 30%
 CUSTOMS DUTIES Standard rate	 CUSTOMS DUTIES Standard rate	 CUSTOMS DUTIES Standard rate	 CUSTOMS DUTIES Standard rate	 CUSTOMS DUTIES It is possible to use the customs procedure of the free customs zone

¹ Subsidy of 100 000 RUB is granted for each new job created in a mono-industry town

² Subsidy for payment of loan interest for the implementation of investment projects from 30 million rubles up to 4 billion rubles, (2/3 of the cost of loan interest) (depending on the type of economic activity)

³ For investors who received resident status in the first three years of the TASED operation.

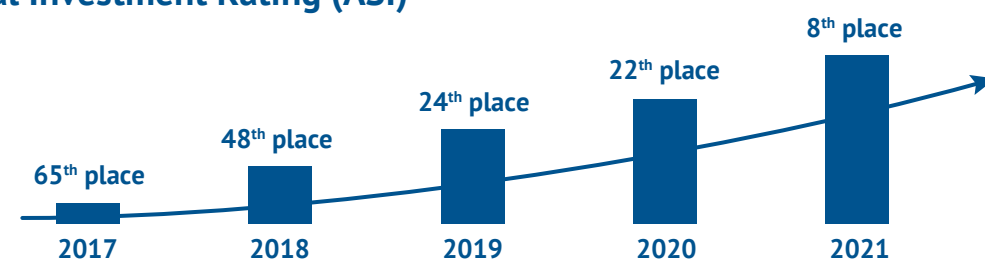
⁴ Till 01.01.2023

6 Favorable investment environment

Among Top 10 leaders in the level of credit ratings



National Investment Rating (ASI)



Vibrant Business Life



- Volga investment summit
- First engineering conference in the Samara Region
- Annual meetings with international associations
- Annual investors' summit «Volga Angels»
- Regional forum of entrepreneurs «Line of Success»
- Russian Single-industry town development Forum-2019

Participation in international conferences



Saint-Petersburg International Economic Forum, 2021



«Days of the Franco-Russian Chamber of Commerce and Industry in the Samara Region» Forum - 2021

Success Stories

Automotive Industry



faurecia

Valeo

Petrochemical Industry



THE LINDE GROUP

PRAXAIR

Food Industry



Other Sectors of Industry



Holistic Support



7 Developed social infrastructure

COMFORTABLE LIVING

The region offers a large number of residential estates with a developed engineering, social infrastructure and carefully landscaped surroundings. The hospitality business is represented by such international brands as LOTTE, Holiday Inn, Hilton, Ibis, Renaissance.

EDUCATIONAL POTENTIAL

Universities: 24
Schools: 186 including gymnasias and lyceums with in-depth teaching of specific subjects
Kindergartens: 229 public and over 150 private.
The Samara Region is one of the founders of the WorldSkills movement in Russia.

LARGEST SPECIALIZED MEDICAL CENTERS

«Mother and Child» clinic is the leader of Russian private medical services market. The Samara Oncology Clinical Hospital assists over 4,000 patients from other states and regions of Russia every year. The T.I. Eroshevsky Ophthalmology Clinical Hospital is one of the best-equipped ophthalmology centers of Russia.

ENTERTAINMENT AND FUN

Samara Region is the home of 24 museums and 14 theatres including the theatre «Gran'» whose performances received the «Golden Mask» award, and the M.Gorky Academic Drama Theatre, one of the oldest drama theatres in the country. The region is a leader among cities of Russia in terms of event-driven tourism (festivals «Rock over the Volga», «VolgaFest» «Valery Grushin Songwriters' Festival»).

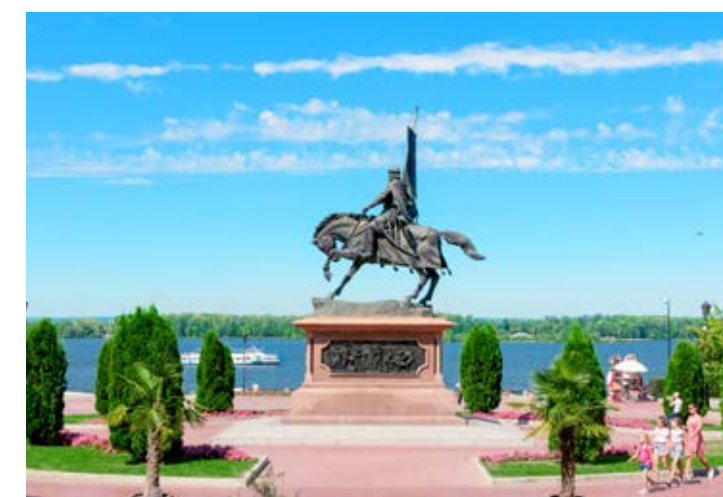
«Urban Resort» is the title that the citizens of Samara use with affection. The 'resort' area stretches for almost 5 kilometers from the historical to the modern part of the city. The embankment showcases unique art objects and architectural compositions.

INTERNATIONAL EVENTS

In 2018, the «Solidarnost' Arena» Stadium hosted 6 matches of FIFA World Cup 2018 including Last Sixteen and Quarterfinals. During the FIFAL World Cup, more than 600,000 foreign tourists from 140 countries of the world visited Samara. In 2019, the finals of the Cup of Russia were held. The region is actively engaged in competitions in cycling, rowing, kite surfing and snow kiting.

UNIQUE NATURAL AND CULTURAL HERITAGE

The region is proud of the Middle Volga Biosphere Preserve created under the auspices of UNESCO on the territory of the Zhiguli State Natural Preserve and «Samarskaya Luka» National Park.
The Buzuluk pine forest is a unique forest located on the border of two climate zones, steppe forest and forest. Eco-tourism is highly developed in Samara.



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