



7 BENEFITS **FOR INVESTORS** IN THE SAMARA

REGION





WELCOME FROM THE GOVERNOR OF THE SAMARA REGION





Dear friends!

The Samara region is a dynamically developing, futureoriented region, favorable for the implementation of largescale investment projects.

In recent years, the investment landscape of the region has changed dramatically, and a lot of work has been done to improve the conditions for doing business. Today, our region is in the top 10 of the national investment climate rating in Russia. At the end of 2021, the Samara Region became one of the leaders of the Volga Federal District in terms of investment dynamics - their growth over this period amounted to 22.5%. The past year was also a record year in terms of the number of new productions - despite the pandemic, 25 major projects were implemented in the Samara Region.

These results were made possible thanks to a multilevel system of state support for investments, which we have formed and continue to improve year by year. The institute of state supervision of investment projects has been created in the region, mechanisms for attracting investors and developing business are functioning effectively. Our territories with special tax regimes - SEZ «Togliatti», TASEDs in Togliatti and Chapaevsk, a network of industrial parks, a high-tech technopark - are considered among the most efficient in the country.

Today, when we are all learning to live and work in new conditions, it is especially important to support each investor, offer the most promising projects and ensure the most favorable treatment for their implementation.

I am sure that by implementing projects in our region, you will see a positive effect on your investments! I invite you to the Samara region!

> **Dmitry Azarov**, **Governor of the Samara Region**

53,600 км² 3,1 mln.

POPULATION

INVESTMENTS IN THE REGION IN 2005-2021

TOP 10

IN THE GRP VOLUME IN THE COUNTRY

IN RUSSIA IN DEVELOPMENT OF PUBLIC-PRIVATE PARTNERSHIP

IN THE DYNAMICS OF INVESTMENTS IN THE COUNTRY

\$ 26,6 bln.

THE GRP VOLUME

2 place

IN THE VOLGA FEDERAL DISTRICT IN THE NUMBER OF SMES

122,5%

INVESTMENT VOLUME IN 2021 RELATIVE TO 2020

2 place

IN TERMS OF INVESTMENT DYNAMICS IN VOLGA FEDERAL DISTRICT



DIVERSIFIED ECONOMY

-131 000

SME SUBJECTS

>600

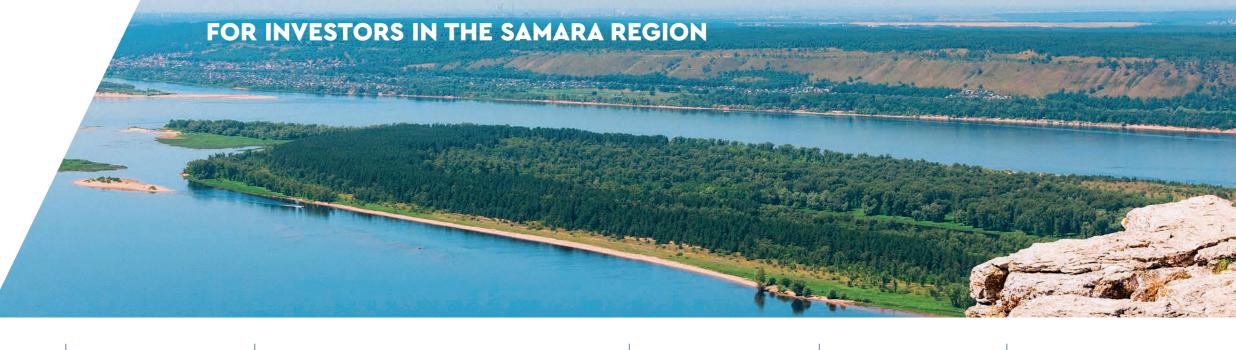
LARGE AND MEDIUM INDUSTRIAL **ENTERPRISES**

PARTICIPATION IN COOPERATION CHAINS

IMPLEMENTATION OF IMPORT REPLACEMENT STRATEGY

OPENING OF CONTRACTED MANUFACTURING FACILITIES

BENEFITS



1

DIVERSIFIED AND INNOVATIVE ECONOMY

- Participation in the existing production chains.
- Joint development with international engineering centers.
- Availability of raw materials.

2

A CENTER OF INDUSTRIAL AND CONSUMER MARKET

- High turnover of industrial enterprises.
- External economic relations.
- High volume of local markets.

3

QUALIFIED WORKFORCE

- Scientific and educational centers.
- Higher education.
- Human resources.

4

OPTIMAL LOGISTIC INFRASTRUCTURE

- Regional and federal highways.
- Railroad hub.
- Air and River Transport.

5

AVAILABLE HIGHLY DEVELOPED INFRASTRUCTURE OF INVESTMENT SITES

- Developed investment sites.
- Affordable cost of doing business.
- Capacities of engineering infrastructure meeting investors' requirements.

6

FAVORABLE INVESTMENT CLIMATE

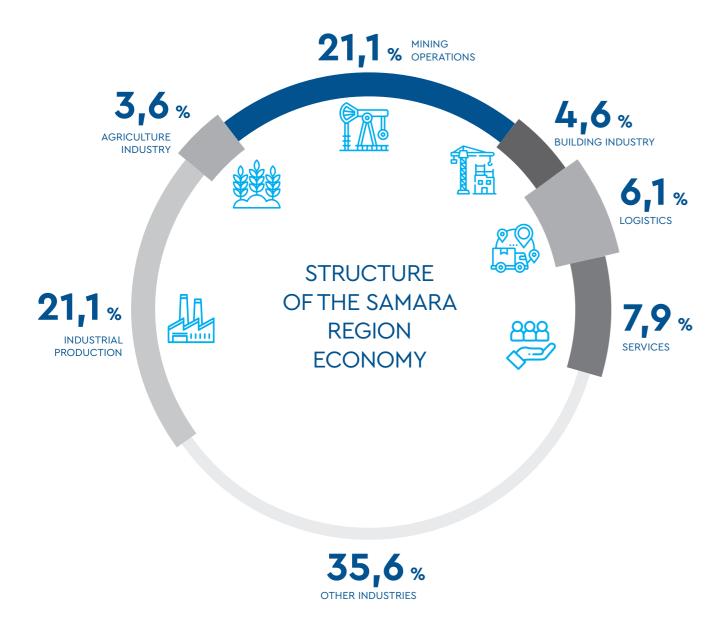
- Positive dynamics in ratings.
- Holistic support.
- International and interregional business events.

7

HIGHLY DEVELOPED SOCIAL INFRASTRUCTURE

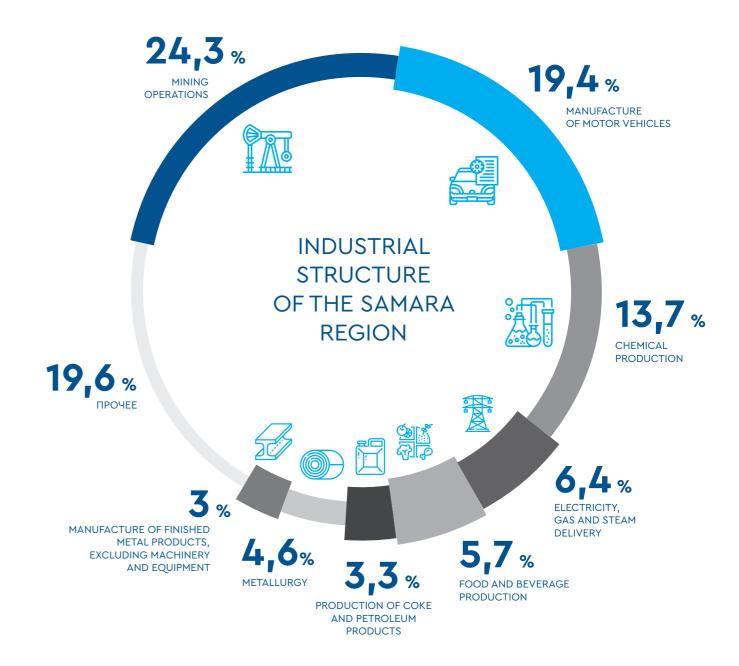
- Residential and office complexes of various categories.
- Modern medical centers and educational institutions.
- Variety of entertainment.

DIVERSIFIED AND INNOVATIVE ECONOMY









DIVERSIFICATION OF THE REGIONAL ECONOMY AND CLUSTER POLICY –
AN OPPORTUNITY TO REALIZE YOUR INVESTMENT PROJECT

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KEY CLUSTERS

AGRICULTURE



2,9 mln. tons

GROSS CROP OF SUNFLOWER, GRAIN AND LEGUMS (2021)

AUTOMOBILE INDUSTRY



60%

OF TOTAL PRODUCTION OF AUTOMOTIVE COMPONENTS IN THE COUNTRY



IN TERMS OF PASSENGER CARS PRODUCTION IN RUSSIA >20% OF TOTAL NEW PASSENGER AUTOMOBILES PRODUCTION IN RUSSIA

>200

ENTERPRISES OF THE INDUSTRY

INDUSTRIAL - ENGINEERING

TECHNOPARK «ZHIGULI VALLEY»

- Application of IT technologies.
- Transport and space technologies.
- Chemistry and development of new materials.
- Information and telecommunication technologies.

REGIONAL ENGINEERING CENTER

Promoting the technological readiness of entrepreneurship through the development (design) of technological and technical processes.

PETROCHEMICAL INDUSTRY



18,3 mln. tons

OIL REFINING VOLUME ANNUALL

I

15,8 mln. tons

OIL PRODUCTION ANNUALLY

Ī

2 place

IN THE VOLUME OF OIL REFINING IN THE COUNTRY

20%

OF TOTAL AMMONIA PRODUCTION IN THE COUNTRY

AEROSPACE INDUSTRY



100%

RUSSIAN MANNED SPACE MISSIONS

3 place

IN TERMS OF TOTAL MANUFACTORING OF SPACE ROCKETS WORLDWIDE

SAMARA REGION CLUSTER ENGINEERING CENTER

 Development and production of unmanned aviation complexes at JSC RCC «Progress», LLC «Samara Engineering Laboratories», S.P. Korolev Samara National Research University.

VERTICALLY INTEGRATED CLUSTERS

- The medical cluster engages developments using 3D modeling technologies, brain-computer interfaces, and virtual reality technologies.
- Innovative Territorial Aerospace Cluster of the Samara Region.
- Automotive Cluster.

PROMISING INDUSTRIES AND VECTORS OF DEVELOPMENT

AUTOMOBILE CLUSTER

- Embedding global players in cooperative chains.
- Development of high-tech automotive components production.

PETROCHEMICAL CLUSTER

- Creation of new product segments with high added value.
- Development of «green chemistry».

AEROSPACE CLUSTER

- Integration into global production chains of aircraft, launch vehicles, satellites and satellite electronics.
- Entering new segments (design, engineering).

AGRI-FOOD **CLUSTER**

- Food provision of the region and export development.
- Development of selection and urbanized agricultural production.















TRANSPORT AND LOGISTICS CLUSTER

- Development of multimodal transport and logistics services.
- Construction of new road bridges across the rivers of the region and the connecting infrastructure of the Samara-Togliatti agglomeration.
- Creation of a multimodal transport and logistics hub.

TOURISM AND RECREATION CLUSTER

- Creation of a tourist and recreational cluster «Samarskaya Luka» with an area of 164,700 hectares, which will include the National Park «Samarskaya Luka» and the Zhigulevsky nature reserve.
- Creation of a tourist and recreational cluster «Event agglomeration».

CONSTRUCTION **CLUSTER**

- Construction of residential real
- Production of modern building materials using regional raw materials base.



CENTER OF INDUSTRIAL AND CONSUMER MARKET

INDUSTRIAL BACKBONE OF THE REGION



CHEMICAL INDUSTRY

1 place

IN SIZE AMONG NON-CAPITAL CITY AGGLOMERATIONS

2,7

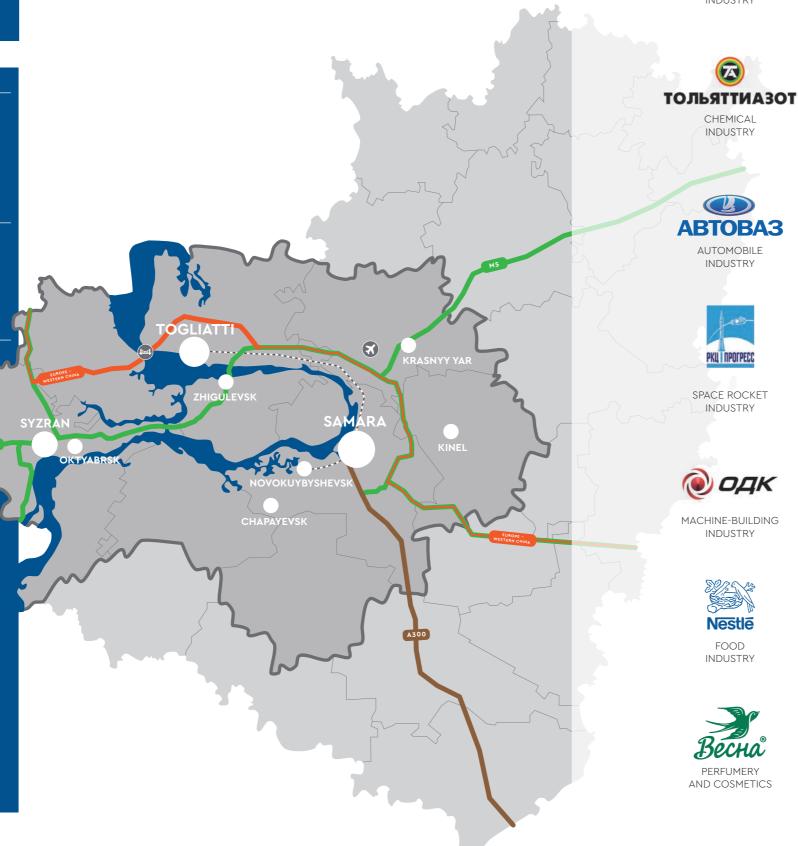
MILLION PEOPLE

2 cores

SAMARA -1 137 THOUSAND PEO

TOGLIATTI - 686 THOUSAND PEOPLE

UNIQUE POLYCENTRIC AGGLOMERATION WHOSE BOTH CORES BELONG TO SOME OF THE LARGEST CITIES





EXTERNAL TRADE TURNOVER

EXTERNAL TRADE TURNOVER

8,1 billion

\$ USA

2,9 billion
5,2 billion
EXPORT

EXPORT STRUCTURE BY GOODS

CHEMICAL PRODUCTS AND RUBBER - 37%

MINERAL PRODUCTS - 35%

MACHINE BUILDING PRODUCTS - 12%

METALS AND METAL PRODUCTS - 9%

FOOD PRODUCTS AND AGRICULTURAL RAW MATERIALS - 5%

OTHER - 2%

IMPORT STRUCTURE BY GOODS

MACHINE BUILDING PRODUCTS - 57%

METALS AND METAL PRODUCTS - 19%

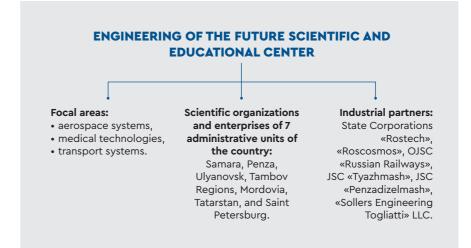
CHEMICAL PRODUCTS AND RUBBER - 15%

FOOD PRODUCTS AND AGRICULTURAL RAW MATERIALS - 6%

OTHER - 3%



QUALIFIED WORKFORCE





S.P. KOROLEV SAMARA NATIONAL RESEARCH UNIVERSITY

is one of 29 national research universities of the country. The scientific and research activities of Samara University span across aerospace technology, engine construction, modern information processing methods, photonics, material studies, as well as fundamental technical and experimental sciences.

379

Design, production and operation of rocket-space complexes

339

EDUCATION OF QUALIFIED PERSONNEL

Design of aircraft Aircraft and and rocket helicopter engines construction 623

Mechanical engineering and power engineering



SAMARA STATE MEDICAL UNIVERSITY

comprises 13 faculties and over 80 departments, own clinics for 1210 patients, 3 educational and 7 research institutions and a research laboratory, a dedicated medical library, 3 internet centers and over 20 multimedia and computer classrooms. In 2021, it has received the federal innovation platform status.

3130 Medicine

895 Dentistry 429

311

Pharmacy

Preventive medicine

379



SAMARA STATE TECHNICAL UNIVERSITY

trains specialists for the energy, oil and gas production, chemical and petrochemical, machine building, transport, food and defense industries, for the IT, instrumental engineering, automation and control in technical systems, material studies and metallurgy, as well as for biotechnology and industrial environmental studies. In 2015, the University received the status of a Flagship university.

3722

Oil and gas

2466

Construction

Electricity

1113

and electrical engineering

602

Heat power engineering and heat engineering



TOGLIATTI STATE UNIVERSITY

received the status of a flagship university in 2017, the development program being in progress until the year 2020. The innovative infrastructure of the university includes a Technology Transfer Center, Test Center and Innovation Technopark (created on the infrastructure of the TSU Innovation and Technology Center). Since 2013, TSU is the working base of the certified center «NANOCERTIFICA»,

1292

Construction

Electricity and electrical engineering

928

429

Mechanical

engineering

and power engineering

314

Ground transport and technological 24

HIGHER EDUCATIONAL INSTITUTIONS

19 tsd./per year

GRADUATE FROM HIGHER EDUCATIONAL INSTITUTIONS (INCLUDING TECHNICAL MAJORS)

72

INSTITUTIONS OF SECONDARY PROFESSIONAL TRAINING

12 tsd./per year

SPECIALISTS WITH SECONDARY TRAINING

1,7 mln. people

ECONOMICALLY ACTIVE POPULATION

61,2%

OF EMPLOYMENT

0,7%

REGISTERED UNEMPLOYMENT

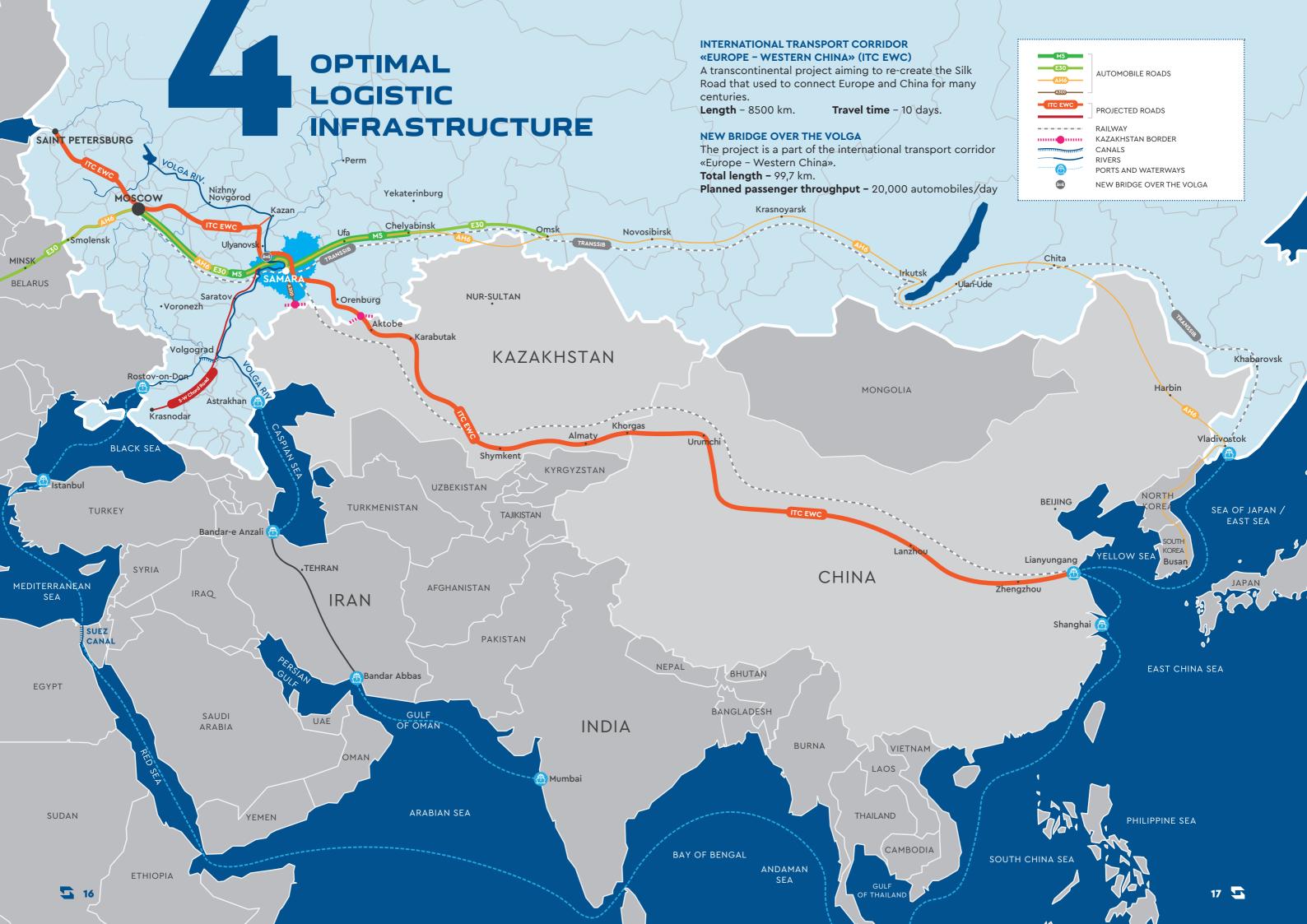
40,4%

RATIO OF HIGHLY QUALIFIED **EMPLOYEES**

\$ 560

AVERAGE MONTHLY SALARY

a certifying agency for the nano-industry products.





SEZ «TOGLIATTI» 💓



Total area: 660 ha

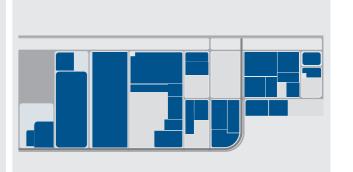
Area available for development: 468,19 ha

Residents: 31 residents 13 production sites

TOP-10 SEZ in terms of investment attractiveness

in the Russian Federation

*according to the results of the V National rating of investment attractiveness of



EXEMPTION FROM DUTIES ON IMPORT OF EQUIPMENT,

0% IMPORT SEZ IMPORT DUTIES DUTIES «TOGLIATTI» 0% VAT COMPENSATION **FOREIGN COUNTRIES EURASIAN** COUNTRIES **ECONOMIC UNION** **EXEMPTION FROM DUTIES ON EXPORT** OF FINISHED GOODS OUTSIDE OF THE EEU VAT AND DUTIES TO BE PAID 0% SEZ AND CUSTOMS CUSTOMS DUTIES «TOGLIATTI» DUTIES (FOREIGN TO BE PAID PRODUCT) **COUNTRIES EURASIAN FOREIGN**

COUNTRIES

ECONOMIC UNION

ENGINEERING INFRASTRUCTURE AND OPERATIONAL COSTS

ITEM	CAPACITY	COST		
Land rent in the SEZ	//0101	from \$195 /ha per year		
Land price in the SEZ	468,19 ha	from \$975 /ha		
Gas supply	250 000 м³/hour	\$0,07 /m³		
Electricity	180 MW	\$0,05 /kWh		
Technical and potable water supply	7 300 м³/day	\$0,07 /m³		
Drainage of technical and domestic water	7 300 м³/day	\$0,14 /м³		

TAX BENEFITS

PROFIT TAX

7% 15,5% 5 years 6-10 years after 10 years PROPERTY TAX 0%

for 10 years

LAND TAX TRANSPORT TAX 0% 0%

for 5 years for 10 years



TERRITORY OF ADVANCED SOCIAL AND **ECONOMIC DEVELOPMENT «TOGLIATTI»**

TERRITORY OF ADVANCED SOCIAL AND **ECONOMIC DEVELOPMENT «CHAPAEVSK»**



64

RESIDENTS

> \$ 378 mln.

TOTAL INVESTMENT FOR PROJECT

>11,000

NUMBER OF JOBS

CAPITAL INVESTMENT IN THE PROJECT:

≥ \$ 266K

≥ \$ 66K DURING THE FIRST YEAR



TAX PRIVILEGES FOR RESIDENTS OF «TOGLIATTI» TASED

TAX BENEFITS

Profit tax	2%	5 years	12%	6-10 years	Profit tax	2%	5 years	12%	6-10 years
Property tax	0%	for 10 years	S		Property tax	0%	for 10 year	S	
Land tax	0%	for 10 years	S		Land tax	0%	for 10 year	S	
Insurance payments	7, 6%*	for 10 year	S		Insurance payments	7,6% *	for 10 year	S	

^{*} for residents which received the status before 28.09.2019

CREATION OF NEW JOBS WITHIN THE FIRST YEAR:



≥20 for new organizations



≥20 for new organizations (not less than average number of employees for the past 3 years)

TAX PRIVILEGES FOR RESIDENTS OF «CHAPAEVSK» TASED

TAX BENEFITS

Profit tax	2%	5 years	12%	6-10 years
Property tax	0%	for 10 year	S	
Land tax	0%	for 10 year	S	
Insurance payments	7,6%*	for 10 year	S	

^{*}for residents which received the status before 12.02.2022

CREATION OF NEW JOBS WITHIN THE FIRST YEAR:



≥10 for new organizations



≥10 for new organizations (not less than average number of employees for the past 3 years)

21

RESIDENTS

> \$ 185 mln.

TOTAL INVESTMENT FOR PROJECT

>4500

NUMBER OF JOBS

CAPITAL INVESTMENT IN THE PROJECT:

≥ \$ 43K



STATE INDUSTRIAL PARKS

«PREOBRAZHENKA», **«PREOBRAZHENKA-2»** INDUSTRIAL PARK

415,1 ha

TOTAL AREA

• Located at the intersection of regional routes A300 and P226.

- Well-developed engineering infrastructur.
- In the immediate vicinity of a Yuzhniy Gorod residential complex.
- Well-developed engineering infrastructure.

• Located at the territory of Chapaevsk TASED.

• Ready engineering infrastructure.

Support from the regional government.Ready logistics infrastructure.

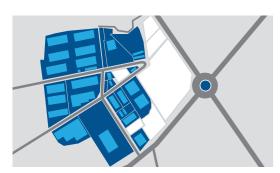
station is provided.

• Construction of a railway with its own branch to the city

• Support from the regional government.

264 ha

VACANT AREA





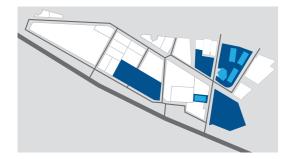
«CHAPAEVSK» INDUSTRIAL PARK

192,9 ha

TOTAL AREA

111,9 ha

VACANT AREA

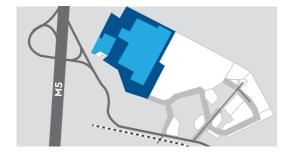




«NOVOSEMEYKINO» INDUSTRIAL PARK

41,4 ha

TOTAL AREA



ANCHOR RESIDENT

ANCHOR RESIDENT

ANCHOR RESIDENT

BOSCH

WILDBERRIES

- Located near the intersection of the M5 and Starosemeykino highways.
- Ready engineering infrastructure.
- Well-developed transport infrastructure.



TECHNOLOGY PARK «ZHIGULI VALLEY»

TOP 10

RUSSIAN INNOVATIVE SITES ACCORDING TO THE RESULTS OF THE VII NATIONAL RATING OF TECHNOPARKS IN RUSSIA (2021)

UNIQUE ENVIRONMENT

FOR THE DEVELOPMENT OF HIGH-TECH COMPANIES AND INNOVATIVE PROJECTS

\$ 4,3/M²

More than

WORK PLACES

2000

PER MONTH
OFFICE SPACE RENT

More than

260

RESIDENTS

65K M²

TOTAL AREA OF TECHNOPARK FACILITIES

EDUCATION OVER

800 CHILDREN

IN FIVE AREAS: IT-QUANTUM, ROBOQUANTUM, NANOQUANTUM, AUTOQUANTUM AND INDUSTRIAL DESIGN



«SKOLKOVO»

OF THE «SKOLKOVO» FOUNDATION

REGIONAL OPERATOR

FUND











PRIVATE INDUSTRIAL PARKS

PJSC «AVTOVAZ» INDUSTRIAL PARK

60 000 m²

FREE PRODUCTION AND OFFICE SPACE

• Availability of equipment and industrial services.

- Possibility to utilize infrastructure of Autovaz.
- Well-developed engineering infrastructure.
- Possibility to utilize TASED benefits.
- Well-developed logistic infrastructure. • Support from the regional government.



ANCHOR RESIDENT





«TOGLIATTISYNTEZ» INDUSTRIAL PARK

400 ha

TOTAL AREA

• Free connection to energy sources.

- Support from the regional government.
- Ready engineering infrastructure.
- Environmental monitoring.
- Ready logistics infrastructure.
- Possibility to utilize TASED benefits.



28,37 ha

LAND PLOTS FOR RESIDENTS

107 000 M²

PRODUCTION, STORAGE AND OFFICE SPACE





«STAVROPOLSKIY» INDUSTRIAL PARK

118 ha

TOTAL AREA

- Ready logistics infrastructure.
- Developed infrastructure and its integrated development according to the needs of residents.
- Support from the regional government.





68,2 ha

VACANT AREA





TAX PRIVILEGES FOR INVESTORS

Support measures Standard conditions

Territory of the Samara Region

from 2 to 5 years

16,5% – from 4 to 5

10% - upon inclusion in

in regional investment projects

the register of participants

Mono-industry town 1,2

Territories of advanced development «Togliatti», «Chapaevsk»

Special Economic Zone «Togliatti»













Property

Income

2,2%

20%

0%

years 4

0% from 4 to 7 years

16,5%

from 6 to 7 years ⁴

0% for 10 years

0%

for 10 years

from the moment of profit from the moment of profit 2% - in the first 5 years **2%** – for 5 years **12%** – in the next 5 7% - in the next 5 years **15,5%** - until 2059

Transport tax

depends on the type of vehicle

0% for 10 years

Land tax

depends on the category of land

0% for 10 years

Insurance payments 30%

30%

30%

7,6%³ for 10 years

30%

0%

for 5 years

Customs duties

depends on the declared object

It is possible to apply the customs procedure of a free customs zone

25

¹ Subsidy of 100 000 RUB is granted for each new job created in a mono-industry town of regional significance.

² Subsidy for payment of loan interest for the implementation of investment projects from 30 million rubles up to 4 billion rubles (2/3 of the cost of loan interest) (depending on the type of economic activity.

³ For investors who received resident status in the first three years of the TASED operation.

⁴ Till 01 01 2024



AKPA

TOP 10

SEZ «TOGLIATTI» - HIGH

PRODUCTION TYPE SEZS) ACCORDING TO THE RESULTS OF THE V NATIONAL RATING OF INVESTMENT ATTRACTIVENESS,

TOP 10

OF HIGH TECHNOLOGIES «ZHIGULI VALLEY» WAS

AWARDED THE «HIGHEST LEVEL OF EFFICIENCY OF

THE FUNCTIONING OF THE

TECHNOPARK» - 1 GROUP (A1+) ACCORDING TO THE RESULTS

OF THE VII NATIONAL RATING

OF TECHNOPARKS OF RUSSIA,

TECHNOPARK IN THE SPHERE

INVESTMENT ATTRACTIVENESS (AMONG INDUSTRIAL-

AA(RU) Stable

NATIONAL RANKING of investment climate in Russia

FAVORABLE INVESTMENT ENVIRONMENT

VIBRANT BUSINESS LIFE



- Volga investment summit. **TOP 10**
 - Annual investors' summit «Volga Angels».
 - Annual engineering conference in the Samara Region.
- Annual meetings with international associations.
- Regional forum of entrepreneurs «Line of Success».

PARTICIPATION IN INTERNATIONAL CONFERENCES

Saint-Petersburg International Economic Forum, 2021



«Days of the Franco-Russian Chamber of Commerce and Industry in the Samara Region» Forum - 2021



SUCCESS STORIES







































































HOLISTIC SUPPORT



ONE-STOP SHOP PRINCIPLE



Investment Promotion Agency of the Samara Region

www.investinsamara.ru



Federal executive authorities and development foundations



Regional executive authorities



Local self-government authorities



Administration of SEZ, PSEDA, and industrial parks of the region



Associations, Chambers of Commerce, Trade missions



Development institutions and financing organizations, if required (ВЭБ.РФ, RDIF)

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HIGHLY DEVELOPED SOCIAL

INFRASTRUCTURE



COMFORTABLE LIVING

The region offers a large number of residential estates with a developed engineering, social infrastructure and carefully landscaped surroundings. The hospitality business is represented by such international brands as LOTTE, Holiday Inn, Hilton, Ibis, Renaissance.

EDUCATIONAL POTENTIAL

Universities: 24. Schools: 698 including gymnasia and lyceums with in-depth teaching of specific subjects Kindergartens: 322. The Samara Region is one of the founders of the WorldSkills movement in Russia.

24

UNIVERSITIES

098

698

SCHOOLS

322KINDERGARTENS



LARGEST SPECIALIZED MEDICAL CENTERS

«Mother and Child» clinic is the leader of Russian private medical services market. The Samara Oncology Clinical Hospital assists over 4,000 patients from other states and regions of Russia every year. The T.I. Eroshevsky Ophthalmology Clinical Hospital is one of the bestequipped ophthalmology centers of Russia.





ENTERTAINMENT AND FUN

Samara Region is the home of 34 museums and 16 theatres including the theatre «Gran'» whose performances received the «Golden Mask» award, and the M.Gorky Academic Drama Theatre, one of the oldest drama theatres in the country. The region is a leader among cities of Russia in terms of event-driven tourism (festivals «Rock over the Volga», «VolgaFest» «Valery Grushin Songwriters' Festival»).

«URBAN RESORT» IS THE TITLE THAT THE CITIZENS OF SAMARA USE WITH AFFECTION. THE 'RESORT' AREA STRETCHES FOR ALMOST 5 KILOMETERS FROM THE HISTORICAL TO THE MODERN PART OF THE CITY. THE EMBANKMENT SHOWCASES UNIQUE ART OBJECTS AND ARCHITECTURAL COMPOSITIONS.

INTERNATIONAL EVENTS

n 2018, the Solidarity Arena hosted 6 matches of the FIFA World Cup, including the 1/8 and 1/4 finals. During the 2018 World Cup Samara region was visited by more than 600 thousand foreign tourists from 140 countries. In 2019, the Finals of the Russian Football Cup was held. In 2022, the stadium hosted the opening ceremony of the 30th «Student's spring» festival, which gathered about 45,000 spectators, which was a record attendance. The region is actively developing and hosting competitions in cycling, rowing, kitesurfing and snowkiting.





UNIQUE NATURAL AND CULTURAL HERITAGE

The region is proud of the Middle Volga Biosphere Preserve created under the auspices of UNESCO on the territory of the Zhiguli State Natural Preserve and «Samarskaya Luka» National Park. The Buzuluk pine forest is a unique forest located on the border of two climate zones, steppe forest and forest. Eco-tourism is highly developed in Samara.

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